

SAN FRANCISCO COMMUNITY CLINIC CONSORTIUM

Annual Report, Fiscal Year 2007



Mission Neighborhood Health Center



Glide Health Services

Native American Health Center





In 2007, the San Francisco Community Clinic Consortium (SFCCC) celebrated its twenty-fifth anniversary! What better time to reflect upon our evolution and accomplishments, as well as look forward to achieving SFCCC's vision of "all persons having access to quality health care in a culturally, linguistically and population-sensitive manner in community-based settings."

Eight of San Francisco's nonprofit health centers created SFCCC in 1982 to:

- **Advocate locally for the clinics and the patients and communities they serve, and**
- **Reduce clinic operating costs through group purchasing.**

Twenty-five years later, we are proud to report achievement of these goals, and to note that SFCCC has taken on "just a few" other challenges along the way!

The Consortium itself has grown in size to ten partner clinics, which collectively provide health services in sixteen clinic locations throughout San Francisco. Seventy thousand medically needy patients are served annually.

Health Advocacy: Locally and Beyond

Local: SFCCC has consistently advocated at the local level for our partner clinics and the patients they serve, with the Mayor, Board of Supervisors, and Commissions; and through participation in numerous planning bodies, advisory councils and workgroups. We have also developed strong working relationships with the San Francisco Departments of Public Health; Human Services; Aging and Adult Services; Children, Youth and their Families; and other local agencies. SFCCC has been thrilled to honor Mayor Gavin Newsom and former San Francisco Mayor and Assembly Speaker Willie L. Brown, Jr., at our Annual Gala events.

"SFCCC has established itself as a health care leader at the federal and state levels."

Our local advocacy efforts in 2007 were primarily geared to the development of Healthy San Francisco, the City and County's new health care access initiative for uninsured residents. As long-standing stalwarts of the local primary medical care "safety net," SFCCC's partner clinics are ideally positioned to provide "medical homes" to uninsured patients. As of the end of our 2007 fiscal year on June 30, SFCCC partner clinics were gearing up to serve more than 11,000 Healthy San Francisco patients in the coming year.

State: SFCCC has worked with our local legislators and the Schwarzenegger Administration to advocate for Medi-Cal reforms that increase patient access to needed services, and for streamlined procedures for licensure of new clinic sites. Senators John Burton and Carol Migden have been guests of honor at recent SFCCC Galas.

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Federal: As SFCCC has grown over the years, we have extended our advocacy efforts well beyond the city limits. SFCCC has established itself as a health care leader at the Federal and State levels. We are especially proud of our close working relationships with Speaker of the House Nancy Pelosi and Senator Dianne Feinstein. They have been our champions for expanding federal Community Health Center funding; fighting against local cuts to Ryan White services for HIV/AIDS; and supporting needed health care reform. SFCCC has also worked with the Bush Administration to increase federal support for implementation of health information technology and promotion of chronic disease management for conditions that increasingly afflict our patients, such as diabetes, heart disease and asthma.

“Since its formation in 1982, SFCCC has administered grants and contracts totaling more than one hundred million dollars.”

Group Purchasing and Clinic Collaboration

The other original goal of SFCCC's founders was to utilize group purchasing to leverage the clinics' collective buying power and obtain discounted prices for goods and services such as medical and office supplies, equipment, and laboratory services. SFCCC launched its Cooperative Solutions purchasing alliance in 1999.

Since then, SFCCC's partner clinics have realized more than \$360,000 in cost savings – enough to provide about 2,500 additional medical visits to uninsured San Franciscans!

Going beyond its initial mandate, SFCCC has utilized its model of collaboration to achieve many other “economies of scale” that eliminate duplication and reduce administrative costs. For example, SFCCC provides centralized grant and contract administration: Common patient needs are identified. Research is conducted to find funding opportunities and grant applications are written. Once funds are awarded, SFCCC subcontracts with our partner clinics and other local health care partners for the provision of health care service deliverables.

Service and financial data are collected, aggregated, and reported back to the funder.

By centralizing these functions, duplication of effort is minimized and direct patient care is maximized, rather than spending funds on fundraising and administrative costs. Since its formation in 1982, SFCCC has administered grants and contracts totaling more than one hundred million dollars. In 2007 alone, SFCCC brought into San Francisco more than \$5 million in federal funding and

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San Francisco Community Clinic Consortium

Mission Statement: The San Francisco Community Clinic Consortium develops programs and advocates for policies that increase access to community-based primary care for all San Franciscans, targeting the uninsured and underserved.

\$3 million from foundations, non-profit health plans, hospitals and other corporate sponsors. These funds enabled us to provide health care to more than 15,000 homeless and marginally housed individuals, 1,000 persons with HIV/AIDS, and 10,000 uninsured residents.

Other centralized functions that SFCCC has embraced include:

Increased access to comprehensive health care services. SFCCC out-stationed a Patient Navigator at San Francisco General Hospital to link patients needing follow-up care to a primary care “medical home.” In 2007, appointments were made at SFCCC clinics for more than 1,800 patients. We are currently pursuing a similar arrangement with Saint Francis Memorial Hospital. A new Specialty Care Network was launched in 2007, with participation by more than fifty California Pacific Medical Center (CPMC)-affiliated specialists and specialty groups.

More than 300 patients were referred for nearly 700 specialty visits, such as gastroenterology, ophthalmology, orthopedics, neurology, otolaryngology, and dermatology. A free colonoscopy day was held in March 2007, in recognition of Colorectal Cancer Awareness month.

Development and expansion of shared health information technology. SFCCC maintains a computer network that enables our partner clinics to access needed information on our patients who receive services at San Francisco General Hospital; and to obtain timely consultations from medical specialists through “electronic referrals.” We have also installed an electronic chronic disease registry that allows us to better manage the care of our diabetic patients. These activities also support SFCCC’s network-wide continuous quality improvement (CQI) activities; and

the recent adoption of an evidence-based, aggressive drug treatment regimen for the prevention of heart attacks and strokes.

Recruitment and retention of clinic providers who are trained and committed to serving our mostly poor, diverse and medically needy patient populations.

SFCCC’s health care workforce development program builds interest in pursuing a career in the health care field among high school and college students; trains medical, nursing, and other current health care students to

work in community clinic settings; and provides continuing education to current clinic providers and support staff. In 2007, we worked with the San Francisco Unified School District and

two local “health academies” to place high school students as interns in partner clinics; graduated 21 full-time AmeriCorps members from our Community HealthCorps program; arranged clinical rotations for 22 University of California, San Francisco (UCSF) medical residents; and provided continuity education and training to more than 100 clinic staff, on topics such as disaster preparedness/emergency response, and best practices in geriatric care for our aging patient population.

Operation of Street Outreach Services, the mobile medical component of our Health Care for the Homeless program.

Established in 1988, SOS provided services to more than 2,500 homeless San Franciscans in 2007, including medical care, health education, and assistance in obtaining needed psycho-social services, such as housing, substance abuse treatment, and mental health care. SOS provides services in several San Francisco neighborhoods where homeless people live or congregate, and is an active participant in the City’s bimonthly Project Homeless Connect events that offer “one-stop” shopping for homeless residents.

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“Street Outreach Services provided services to more than 2,500 homeless San Franciscans in 2007.”

A growing component of this outreach service is VET-SOS, a volunteer-run veterinary clinic that serves the pets of homeless persons; services include vaccinations, spay/neuter, and treatment of urgent and chronic conditions. Homeless pet owners are also engaged by the outreach team to facilitate referrals to health care services.

SFCCC's 2007 Annual Report provides a "snapshot in time" of the on-going work of San Francisco's network of non-profit community health clinics. We are proud of our achievements over the past twenty-five years, and look forward to continuing to fulfill our mission of "developing programs and advocating for policies that increase access to community-based primary care for all San Franciscans, targeting the uninsured and under-served."

We greatly appreciate the support and collaboration of our many friends and partners, without whom we would be unable to succeed.

John W. Gressman, MSW, MA
President & CEO

Financial Overview - Fiscal Year 2007 (July 1, 2006 to June 30, 2007)

Support & Revenue			Expenses		
\$9,865,575 (100%)			\$9,355,452 (100%)		
Government Support	\$5,513,487	56%	Street Outreach Services	\$558,589	6%
Private Support	\$3,898,126	40%	Patient Services	\$6,283,565	67%
Other Revenue	\$453,962	4%	Partnership Services	\$1,590,688	17%
			Health Policy & Planning	\$321,304	4%
			Development	\$217,512	2%
			Administration	\$383,794	4%

Overview of 69,412 Patients Seen by Our Partner Clinics

By Age		By Race		By Income by Poverty Level	
0-19 Years	21%	Asian/Pacific Islander	53%	Below 100%	64%
20-64 Years	67%	Caucasian	35%	100% to 200%	23%
65+ Years	12%	Black	6%	Above 200%	8%
		Native American	2%	Unknown	5%
		Other/Unspecified	4%		
By Gender		By Ethnicity			
Female	56%	Latino	23%		
Male	44%				

Notes: Source: 2006 California Department of Health Services Annual Report of Clinics. Race definitions are based upon California Department of Health Services reporting regulations. Example of Federal Poverty Level definitions: a single person earning less than \$9,800 per year; a family of four earning less than \$20,000 per year.

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\$250,000 to \$4,000,000

California Pacific Medical Center
California Primary Care Association
Corporation for Nat'l and Community Svcs
Health Resources and Svcs Administration
Kaiser Permanente
State of California/Health & Human Services

\$30,000 to \$249,999

Blue Shield of California Foundation
The California Endowment
The California Wellness Foundation

\$29,999 to \$10,000

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